

Marketing of Spatial Thinking, Professional (Surveying) Education, and GI Science

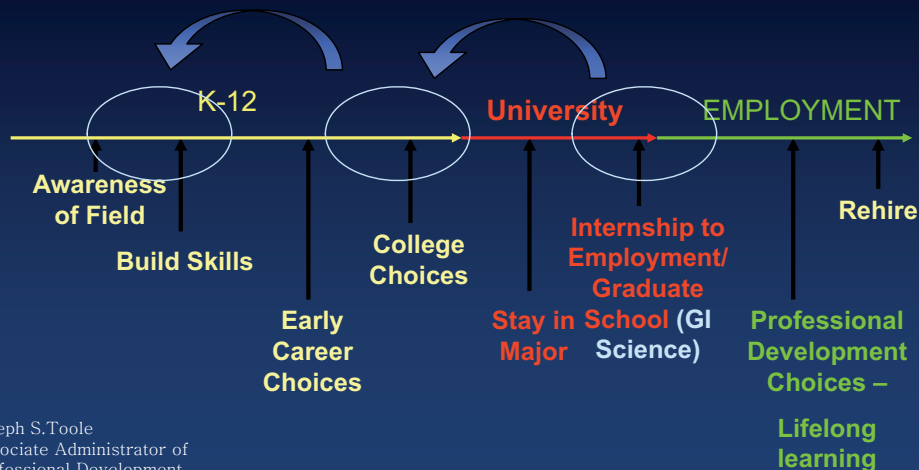
Michael Gould, PhD
Director of Education, ESRI



Overview

- Need for a spatially-aware population
- Progression or Cycle of GI learning
- Marketing messages
- Some Examples
- Emphasis on integration
 - Surveying with GIS
- What we are doing

Average Age of Surveyors in USA is 57 – Building Programs for Lifelong Learning(?)



Joseph S.Toole
 Associate Administrator of
 Professional Development
 Federal Highway Administration
 January 11, 2004

Spatial Thinking

- One of Howard Gardner's 9 intelligences
 - **Spatial Intelligence:** the ability to represent the spatial world internally in your mind -- the way a sailor or airplane pilot navigates the large spatial world, or the way a chess player or sculptor represents a more circumscribed spatial world. Spatial intelligence can be used in the arts or in the sciences.
- Focus on spatial ways of thinking, in multiple secondary school courses e.g. Math, Art, History
- Later (near completion of high school) tools such as GPS, GIS can be introduced, to help connect spatial thinking to solving real problems
 - Bishop-Dunne HS (Dallas)

Learning to Think Spatially: GIS as a Support System in the K-12 Curriculum - Mozilla Firefox

http://www.nap.edu/catalog.php?record_id=11019#toc

ESRI Education Community :: MiniURL | Learning to Think Spatially: GIS a...

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Learning to Think Spatially:
GIS as a Support System in the K-12 Curriculum

Status: Available Now
Size: 332 pages, 7 x 10
Publication Year: 2006

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PDF: What am I buying?		

Authors: Committee on the Support for the Thinking Spatially: The Incorporation of Geographic Information Science Across the K-12 Curriculum, Committee on Geography, National Research Council
Authoring Organizations:

Description: Spatial thinking is a cognitive skill that can be used in everyday life, the workplace, and science to structure problems, find answers, and express solutions using the properties of space. It can be learned and taught formally to students using ... [Read More](#)

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Learning to Think Spatially: GIS as a Support System in the K-12 Curriculum - Mozilla Firefox

http://www.nap.edu/catalog.php?record_id=11019#toc

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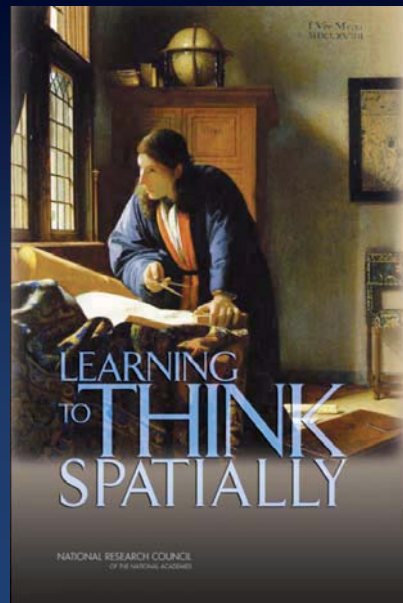
PODCAST: LEARNING TO THINK SPATIALLY

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Need workforce to Think Spatially

- USA National Research Council report:
 - *Learning to Think Spatially: GIS as a Support System in the K-12 Curriculum*
 - Essential to every person and to the workforce
 - Needs to be taught across subjects
 - Problem solving integrator/facilitator
 - GIS can be significant



Spatial Thinking (2)

- Need to improve knowledge of peoples, cultures, religions, languages around the world
- US military “human terrain”
- The NRC book contains some good nuggets
- But we can do better! Marketing = message.
 - Simple, fun, relevant...
- Goal: prepare future problem-solvers
- Also prepare college students who know to look for study programs centered around spatial technology

Need for spatial professionals

- As always, **spatial professionals needed** to collect and exploit land-oriented data
- Technology is advancing, changing how this process happens
- Spatial experts need to be more versed in **integrating technologies** and methods
- Education tending toward **multidisciplinary** structure
- Studies and career options need to evolve as well

Technology impacts how we work (right or wrong)

557190 State Bar of Wisconsin Form 1-2003
WARRANTY DEED

Document Number Document Name

Received for record this 30th day of Dec A.D. 2005
J. S. Carmichael Registers
000033

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Recording Area 19A
Name and Return Address
Jay S. Carmichael
Carmichael & Quarantini, S.C.
916 Oak Street, P.O. Box 725
Tomba, Wisconsin 54660

Parcel Identification Number (PIN)
This is not homestead property.
(if not)

THIS DEED, made between Lloyd L. Luethe as trustee of the Lloyd L. Luethe 1998 Revocable Trust U/A dated 5/20/98 ("Grantor," whether one or more), and Ronald William Luethe ("Grantee," whether one or more),

Grantor, for a valuable consideration, conveys to Grantee the following described real estate, together with the rents, profits, fixtures and other appurtenant interests, in Monroe County, State of Wisconsin ("Property") (if more space is needed, please attach addendum):

Part of the Southeast Quarter of the Southwest Quarter and the Southwest Quarter of the Southeast Quarter, Section 30, Township 16 North, Range 2 West, Monroe County, Wisconsin, more particularly described as follows: Commencing at the Southwest corner of the Southeast Quarter of the Southwest Quarter (SE $\frac{1}{4}$ of SW $\frac{1}{4}$); thence easterly along the South line of the forty, 1,102 feet, more or less, to GPS waypoint, Lat. 43.827330, Long. -90.666967, which is the point of beginning; thence continuing easterly along the South line of said Section 30, 1,592 feet, more or less, to GPS waypoint, Lat. 43.827326, Long. -90.660929; thence Northerly 487 feet,

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Grantor warrants that the title to the Property is good, indefeasible in fee simple and free and clear of encumbrances except: recorded easements for utility and municipal services, recorded restrictions and covenants, all other matters of record and those items which would be disclosed by a current survey.

Technology impacts how we work (right or wrong)

State Bar of Wisconsin Form 1-2003
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This is not homestead property.
(if not)

Jay S. Carmichael
Carmichael & Quarantini, S.C.
916 Oak Street, P.O. Box 725
Tomba, Wisconsin 54660





Precise Timing ... for pennies.

	Marcasite style watch Black Leather Band Sweep 2nd		\$2.99	\$3.47	5d 23h 23m
	V068 Disney Shrek Red Quartz Watch Bangle		\$1.00	\$5.50	21h 15m
	V076 Disney Shrek Pink Quartz Watch Bangle		\$1.00	\$5.50	1d 04h 55m
	mens watch		\$2.00	\$4.50	3d 13h 27m
	mens watch		\$2.00	\$4.50	3d 13h 27m



Google effect

GIM INTERNATIONAL
Your online source for Geomatics

Menu Latest issue 24/02/2009 bookmark this page RSS

The answers are in the details.
Extract features of interest quickly, easily and accurately.

How Google Gave Geography its Groove Back 24/02/2009

GIM International Interviews: Ed Parsons

Once upon a time, the study of the Earth's surface, its features, inhabitants and phenomena was nothing more than a tiresome school subject for the average person on the street. Google has changed all that with its interactive map of the world. Stitched together from aerial and satellite footage, it has been downloaded more than 400 million times, with people and organisations putting it to all sorts of interesting uses, from spying on celebrities to locating the nearest hotel in a foreign city. We spoke to Ed Parsons, Google's geospatial technologist, to find out more about what lies ahead for one of the world's most-loved applications.

Monique Verduyn, contributing editor GIM International

Google Earth and Google Maps were relatively new when you joined Google. What was your initial goal and what do you now consider as your main accomplishment?

I was hired to improve the interface between the new geospatial company and the GIS industry. My main objective was to bring these two worlds together. In truth, there is still some tension between Google and GIS industry professionals, even though we are really two sides of the same coin - we both want to create geospatial information and make it useful and visible. Where we disagree is that we target different sectors of the market.

Latest Comments

Wesley Gibson

Parsons' quote

Q: Google is working towards information available anyhow, anywhere, on any platform. Will Google encourage or develop live mapping applications for surveyors?

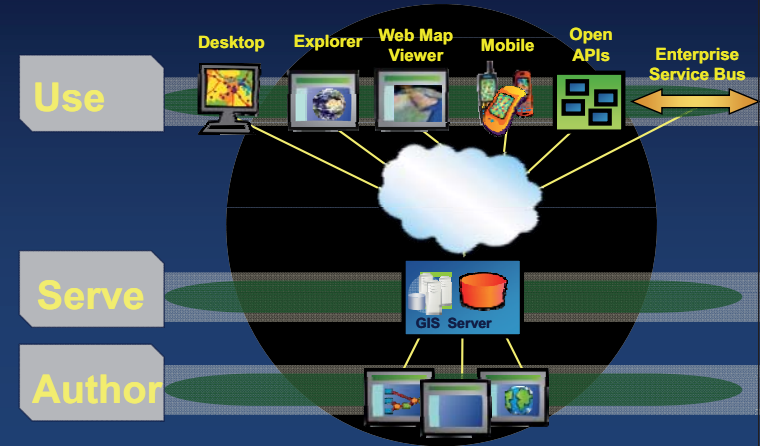
A: These days, anyone with a mobile phone is a surveyor, so if someone is out and about and discovers some feature that is not apparent in our maps, we will incorporate it and update our system. However, that is not strictly speaking *surveying* and we are not creating base data sets. That said, we have developed tools that are being used in parts of Africa and Asia simply because there is no other source of information available in these areas, but it is on a very small scale.

GIS Servers Work as a Complete System

Author once, use repetitively

Author/Serve/Use

- Maps
- Data
- Models
- Analysis
- Designs
- Globes
- Metadata



Server GIS Managing network of Sensors

Many ways to author data

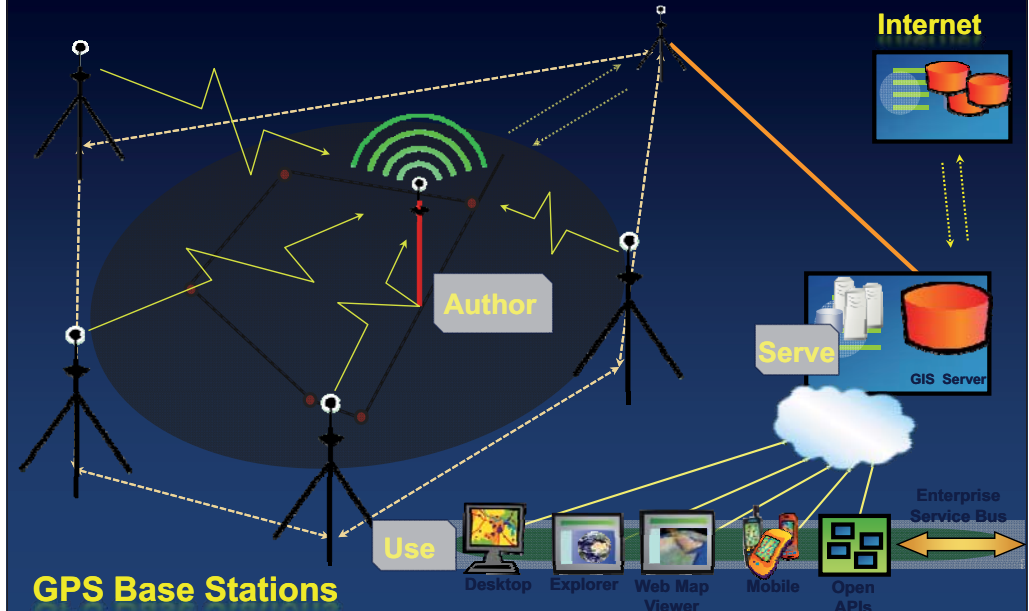
Sensor Types

- Weather
- Monitors
- Satellites
- Aircraft
- Gravity
- Geophysical
- Census
- Demographic
- Business
- Infrastructure
- Surveying
- Real time Network
- Construction
- Streams
- Seismic
- Tsunami
- Lightning
- RFID
- Etc.



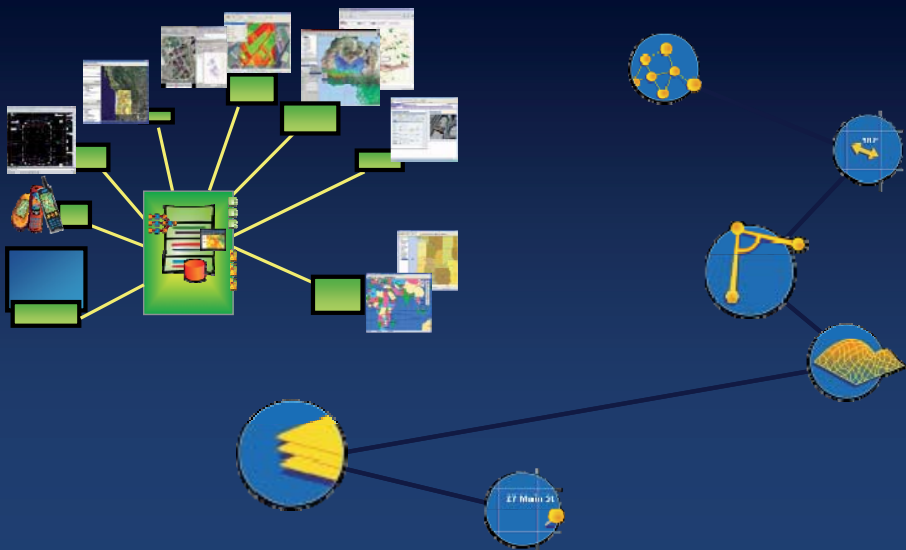
Server GIS Integrating Data

GIS Server integrates field positions



Data Integration

Data integration requires accurate data



GIS Users

Opportunities for surveyors

- Infrastructure management
 - Asset management
- Utility distribution systems
 - Transmission systems
 - Facilities management
 - Industrial facilities
- Environmental analysis
 - Feasibility analysis
- Tax mapping
- Parcel management
- Zoning maps
- Addressing
- Emergency vehicle routing
- Land use planning
- Public safety
- Many, many more

http://www.ovg.at/uploads/media/folder_en.pdf - Microsoft Internet Explorer

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Save a Copy Save Search Select 99% Sign

O.V.G. AT

Austrian Society for Surveying and Geoinformation

Who is the Austrian Society for Surveying and Geoinformation - OVG?

The OVG is an association, which represents the topics of surveying, photogrammetry, remote sensing, cartography, geodesy and geoinformation in Austria as well as in international organisations and umbrella organisations.

The OVG is the renamed former Austrian Association for Surveying and Photogrammetry, which had been built from merging the Austrian Association for Surveying (founded in 1903) and the Austrian Society for Photogrammetry (founded in 1907) in 1973.

The OVG is member to the International Federation of Surveyors (FIG) and to the International Society for Photogrammetry and Remote Sensing (ISPRS). The OVG consists of several thematic sections and interest groups.

The OVG counts around 600 members at the moment.

What are the aims of the OVG?

- Collect the interests of surveying and geoinformation in all fields of scientific research and practical application
- Information of members about developments in surveying and geoinformation
- Encouraging co-operation between science, public sector, liberal profession and economy.
- Supporting young academic scientists.
- Enhancing continuing professional development of members
- Representing the interests of the members from all fields of the profession

What activities are taken by OVG?

- Editor of the Austrian Journal for Surveying and Geoinformation - VGI
- Organiser of the "Austrian Geodetic Congress"
- Organising national and international congresses
- Hosting presentations about professional topics
- Organising of seminars and workshops
- Maintenance of comprehensive technical library
- Collecting statements for topics of professional interest
- Co-operation in national and international professional associations
- Adminstrating and providing of grants for research
- Information providing to members by newsletter
- Hosting website www.ovg.at

What are the benefits for the OVG members?

- a national and international network for surveying and geoinformation
- free of charge delivery of the Austrian Journal for Surveying and Geoinformation - VGI
- members' part on website www.ovg.at with special information only for members, f.e. presentations and papers for download
- subscription of OVG-newsletter
- individual invitation to all event of the OVG (congresses, presentations, seminars and workshops)
- free of charge access to technical library of OVG
- reduced congress fees for Austrian Geodetic Congress
- possibility for active participation in OVG

How to apply as a member of OVG?

Please fill in the overleaf application form and send it to the OVG secretariat:
Schiffamtsgasse 1-3, A-1025 Vienna or by fax +43 1 216 75 51

Marketing = message (perception)

Surveying = standing outside: sun, rain, snow,....



Many kids do not go outside ☹️



No Child Left Inside: Home Page - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.cbf.org/site/PageServer?pagename=act_sub_actioncenter_federal_NCLI

Powered by the Chesapeake Bay Foundation ncli.coalition.org Home

No Child Left Inside

No Child Left Inside

THE PROBLEM
Narrowing Curriculum
Nature Deficit Disorder
Climate Change
Childhood Obesity
What NCLB has Done to Environmental Education (EE)

OUR SOLUTION
What is EE?
Why is EE Important?
About the NCLI Act
Why Support the NCLI Act?

PROGRESS
In The News
EE in the States
Events
Coalition Members
Cosponsors

TAKE ACTION
About the Coalition
Join the Coalition
Sign the Petition
Contact Your Congressperson
Talking Points
Write a Letter to the Editor
Downloads

Healthier Kids, A Healthier World - No Child Left Inside

National Day of Service - January 19, 2009

A huge Thank You to all the No Child Left Inside Coalition members who participated in our service event in Washington DC. Hundreds were there to educate people about the environment and show their commitment to solving environmental challenges. A special Thank You to Majority Leader Hoyer!

Latest News

01.29.09 - Child health story from NailOnline.com

01.29.09 - Recess Makes for Better Students

National Service Day Video on YouTube. Click to view

The NCLI Coalition has joined Twitter. Follow us there!

The NCLI Petition is now available! Sign on to show your EE support.

View the NCLI Video

The Coalition Welcomes

- Hall Plains Girl Scouts
- Southside Elementary School
- Biodiversity Project
- Bloom & Grow Inc.
- Angelheart

Learn more about Monday's service event on the Anacostia in D.C.

Join the Coalition!

A video player showing a man in a suit, identified as Rep. John Sarbanes, D-MD, speaking. The video is paused at 0:00 / 0:00.

Modern landscapes.....



FIG - Surveyor - A Definition

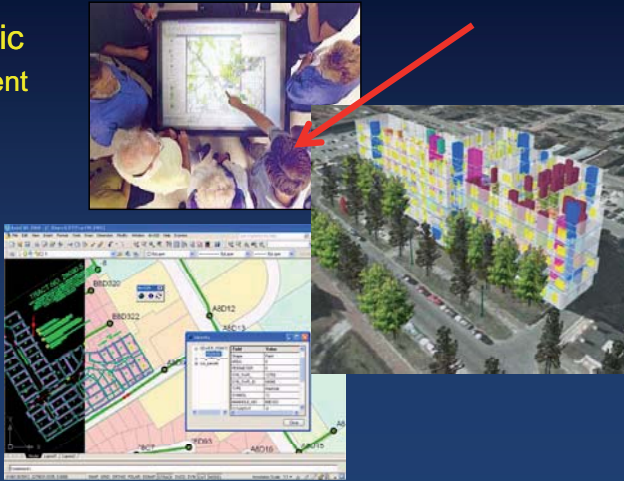
- A surveyor is a professional person with the academic qualifications and technical expertise to conduct one, or more, of the following activities;
 - to determine, measure and represent land, three-dimensional objects, point-fields and trajectories;
 - to assemble and interpret land and geographically related information,
 - to use that information for the planning and efficient administration of the land, the sea and any structures thereon; and,
 - to conduct research into the above practices and to develop them.



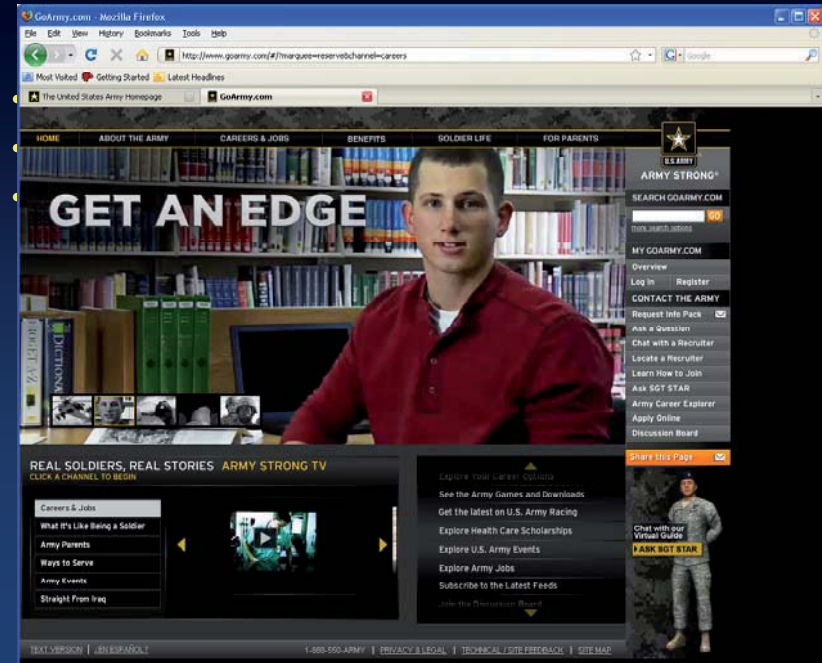
GIS as an Integrating Design Platform

Common Language to Share, Analyze and Communicate Knowledge of the Natural and Built Environments

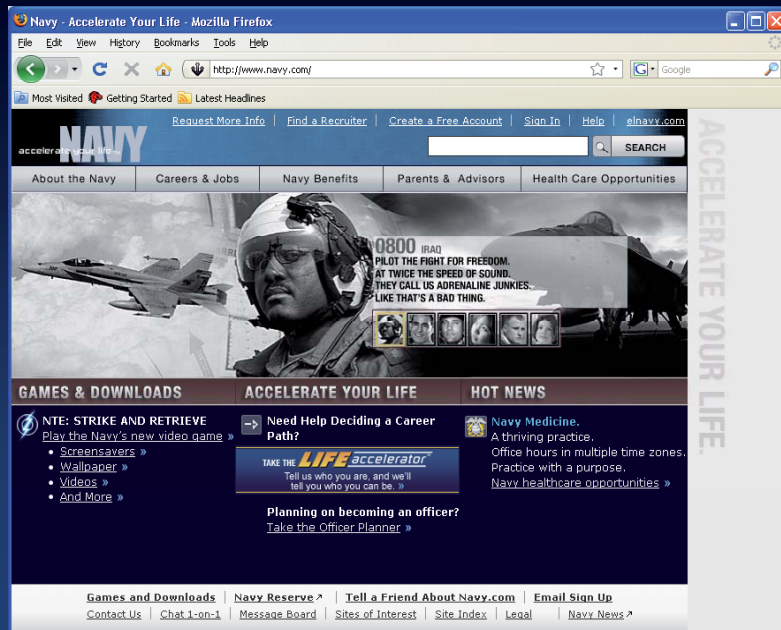
- Database Centric
 - Data Management
 - Query
 - Extensible
 - Useful Toolbox
- Integration
 - Visualization
 - Computability
- ...Survey/Civil
- ...CAFM



Marketing case study



From video games to



Bishop-Dunne high school
Dallas, Texas

A group of students working at a command Post for a mock search and rescue training at one of our state Parks



A group of Search and Rescue team volunteers constructing hiking poles in the GIS lab.

****MISSING ENDANGERED ADULT****

Glenda Gail Furch
Fort Worth, Texas

Missing: 09/28/07
Age: 51
Birthdate: 06/07/1956
Sex: Female
Race: Black
Weight: 150 lbs.
Hair: Brown
Eyes: Brown
Height: 5' 3"



Glenda was last seen leaving her job at the General Motors plant in Arlington around 12:04AM 9/28/07. It is not known what clothing she was wearing. There were items stolen from her apartment along with her personal phone. Her car was found by the Dallas Police Department severely burned on 10/03/2007 at around 3:00 AM at an abandoned car wash in the area of Hatcher Road, just south of Military Parkway.

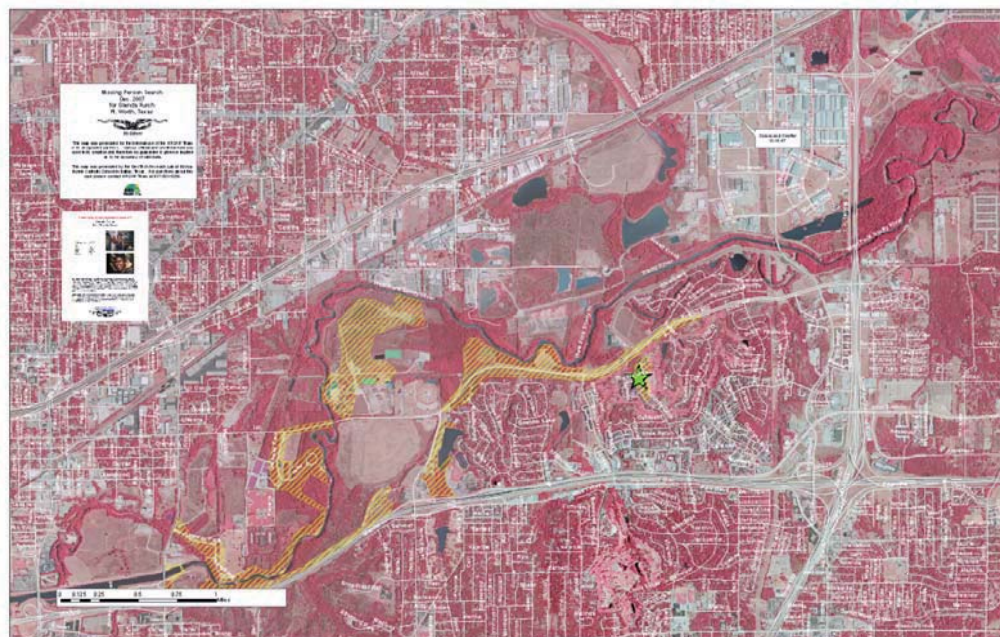
ANYONE WITH INFORMATION of the whereabouts of Glenda Furch should contact the Fort Worth Police Department at (817) 335-4222; Crimestoppers 817-463-8477 offering \$1,000 reward or United Response Search and Rescue Team at (817) 501-9226 or (214) 687-7814
ALL CALLERS CAN REMAIN ANONYMOUS.

- Schepps Diary is Offering a **\$5,000 REWARD** to any person with information that would lead to the arrest of the Person(s) responsible for this crime.
- Family is offering a REWARD to anyone that has information that will lead us to find Glenda.

URSARTEAM Case # UR10040704
Email: ursarteam@ursarteam.org
Website: www.ursarteam.org
Prepared by United Response Search and Rescue Team



A flyer for a recent case. Students cleared 3 fields for the Fort Worth, Texas police looking for Mrs. Furch. To this day she has not been found.



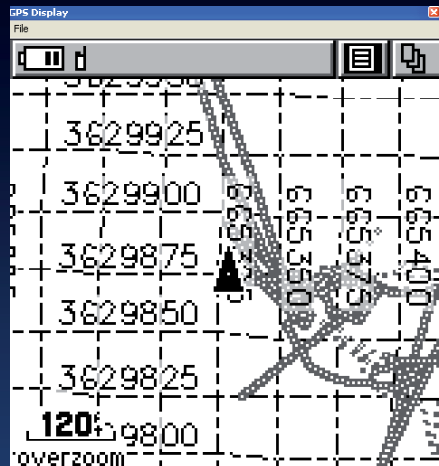
UTM Tics

Search and Rescue 2-4-08



This is a photo of the UTM Tic map. The map shows the 25 meter grid over the area that is being searched in the 2-4-08 Glenda Furch Search.

DNR Garmin



Using ArcMap students generate 25 meter UTM vector grids that are then uploaded into our Garmin RINO GPS's.



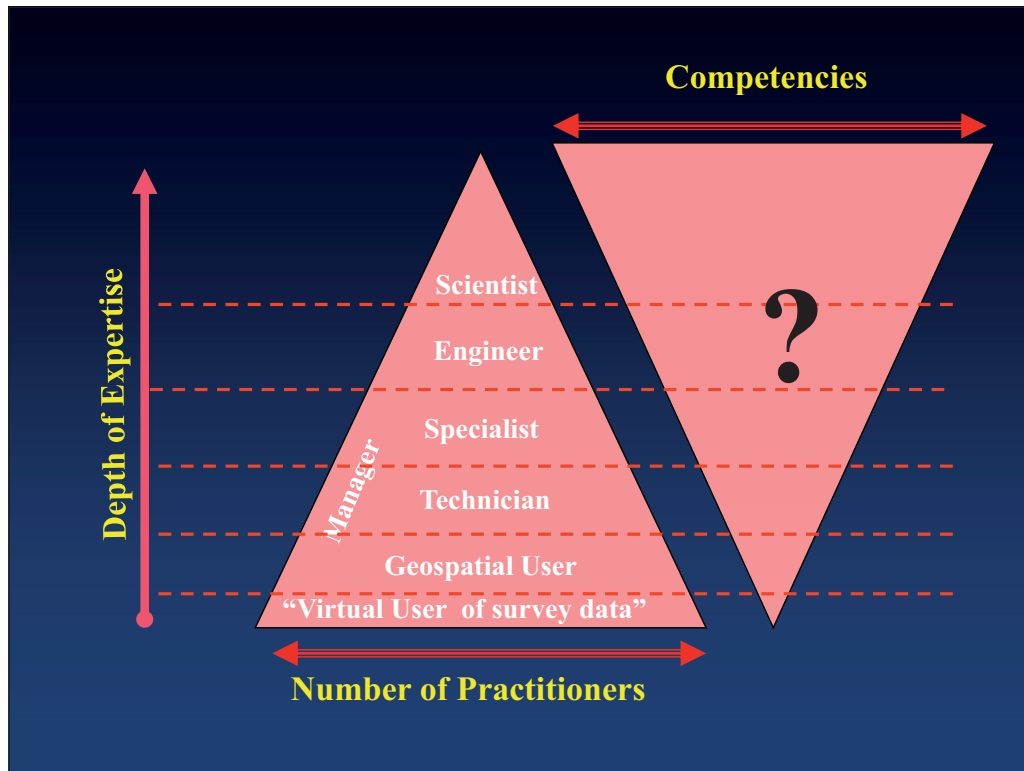
During a grid sweep of a pond this set of car keys were found and cataloged as possible evidence in the case.



Often the going it tough during our search operations due to rugged physical and man made challenges.

Lesson: integration

- Field work
- In-class data processing
- Problem solving
- Real-world problems
- Forensics! In High School...
- Posters, PPTs: marketing



Bologna Declaration (Erasmus and Socrates)

- European Credit Transfer and Accumulation System (ECTS)

ECTS

Grade Definition Percentage of students

A excellent - outstanding performance with only minor errors 10%
 B very good - above the average standard with some errors 25%
 C good - generally sound work with a number of notable errors 30%
 D satisfactory - fair but with significant shortcomings 25%
 E sufficient - performance meets the minimum criteria 10%
 FX fail - some more work required before the credit can be awarded
 F fail - considerable further work required

http://www.newdur.ac.uk/international/pages/ects_grading_scale.htm

New Grading Scale

by Irkavla — last modified 5 February 2007 09:14

New study results evaluation

ECTS grade	points	mark	Czech-in words	English-in words
A	100-90	1.0	VÝBORNĚ	EXCELLENT
B	89-80	1.5	VELMI DOBRĚ	VERY GOOD
C	79-70	2.0	DOBŘE	GOOD
D	69-60	2.5	USPOKOJIVĚ	SATISFACTORY
E	59-50	3	DOSTATEČNĚ	SUFFICIENT
F	49-0	4	NEDOSTATEČNĚ	FAILED

Discussion forum at <http://forum.cvut.cz> - forum studium

<http://gama.fsv.cvut.cz/>

- Aligning workload and credits to learning outcomes and competencies

- 60 Credits for full academic year
- ECTS Grading on a statistical basis – does NOT replace institution grade
- Learning Outcomes - competency based system
- 180 Credits for 3 year program for “first cycle degree” (Bachelor’s Degree)

- In USA – new Policy to limit 4 year degrees to 120 units – what gets “cut out”?

Surveyors – academic qualification and expertise (FIG)

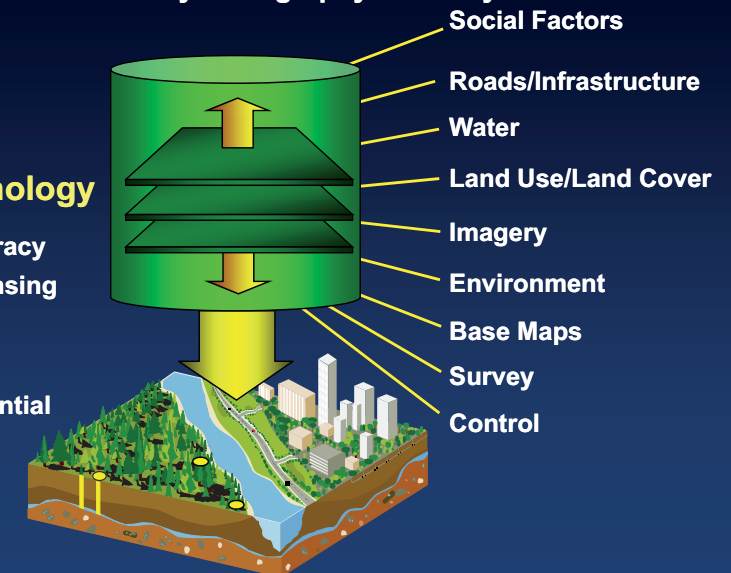
- Academic Disciplines:
 - mathematics, astronomy, geography, physics, mechanics, metrology, statistics, geophysics and other scientific disciplines.
- Technology and Tools:
 - verniers, micrometers and circles; standard units of measurement; temperature devices and scales; tables for trigonometric and logarithms; angle and distance measuring devices; calculating devices; barometric devices and use of their readings; the determination of gravity values; tools to determine and depiction of elevation.
- Now and future:
 - Computer science, database creation and management, GIS, Remote Sensing and GPS, satellite systems and ground based sensors and sensor webs, and

Integration and sharing of all types of data

Location Accuracy - Geography is a “Key”

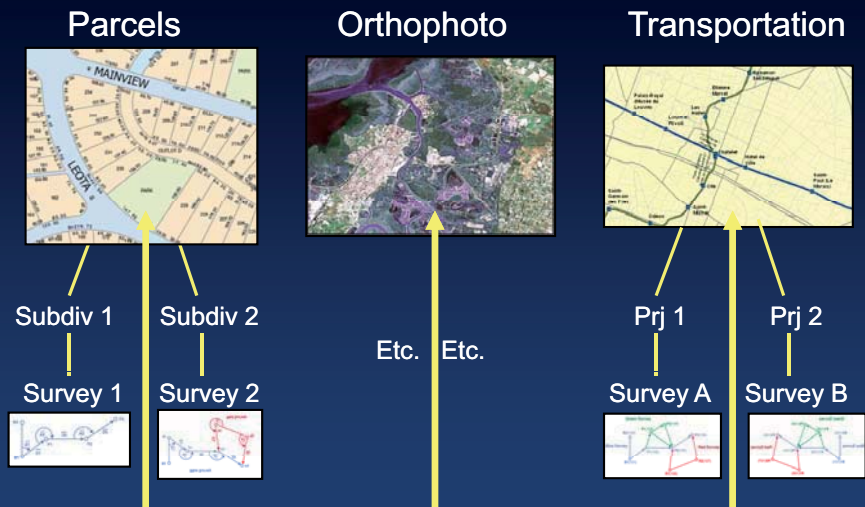
Geospatial technology

- Positional accuracy
 - GIS, Remote Sensing
 - Spatial Analysis
 - Visualization
- Surveying is essential



... Integrating Disciplines and Programs

Cadastre, Roads, Orthophoto



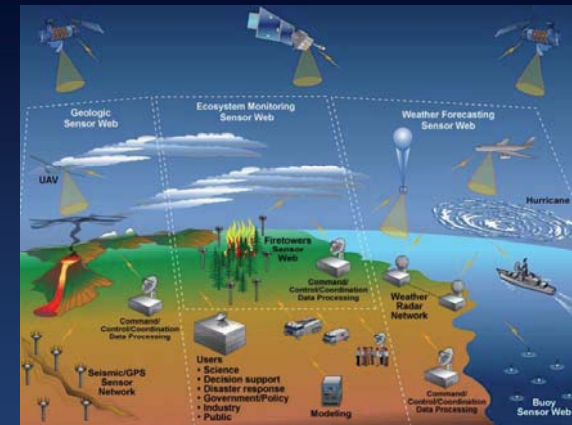
A framework onto which other layers can be positioned accurately

Sensor Networks

- Autonomous and interactive need positional accuracy

More Data, More Often, More comprehensive

- Traffic
- Weather
- Monitors
- Satellites
- Aircraft
- Mobile
- Census
- Demographic
- Business
- Infrastructure
- Surveying
- Design



- Streams
- Seismic
- Tsunami
- Crime
- Disease Surveillance
- RFID
- Etc.

Creating Curriculum, Models and Competencies

- Examples from GIS and Geospatial
 - NCGIA GIS Core Curriculum
 - 3 course with notes
 - University of Southern Mississippi Geospatial Workforce Model
 - UCGIS Model Curriculum and Body of Knowledge
 - DACUMS at the workforce level

University Consortium for Geographic Information Science

- UCGIS founded in 1994
- Now more than 70 member institutions and affiliate members including AGILE
- Focused on GIScience Research and support for programs
- Challenges defined in 1997
 - One Educational challenge lead to the proposal for a Model Curriculum

“GI S&T” Model Curricula

- Focus on undergraduate (4 year) education
 - Addressed Marble’s “Rebuilding the Top of the Pyramid”
 - Attempt to recognize GI S&T within a broader academic context
- Domain of Model Curricula - GI S&T
 - Geographic Information Science
 - Geospatial Technologies
 - Applications of GI S&T
- Strawman document completed in June 2003 under Dr. Duane Marble by the UCGIS in
 - Work stalled due to lack of funding

Second Phase of UCGIS Model Curriculum Project

- Decision in 2004 to reinstate effort under leadership of David DiBiase
 - Pennsylvania State University
 - Chair of Education Committee of UCGIS
- Formed a much smaller working group with a 3 year project proposal
- Limited Funding so redefined as a One Year effort to
 - Create a Body of Knowledge for GIS

How is the BoK different?

- GIS education must be addressed at more than the undergraduate level (4 year Bachelor Degree)
- Cross-cutting themes reintegrated into KAs
- Original Model Curriculum Sections (Paths, Mastery levels, pedagogy, implementation) moved to a future time
- Body of Knowledge now divided in 10 KA’s
 - Knowledge Areas
 - Units
 - Topics
 - » Learning Objectives (modified Boom’s Taxonomy)

Scope of BoK expanded to include:

	Formal education			
	Primary and secondary education	Under-graduate education	Graduate education	Postbaccalaureate and Professional education
Research and Development				
System Design			Research universities Government agencies	
Application Design			Software companies Publishers	Four-year institutions Two-year institutions Software companies Professional societies Academic publishers Government agencies
Modeling		Four-year institutions Two-year institutions		
Routine Use		Software companies Publishers		
Basic Understanding	K-12 schools Software companies Government agencies Publishers	Government agencies		
	Informal (“free choice”) education			

Ten KA's in the BoK – structured alphabetically

- **AM. Analytical Methods (formerly Data Analysis)**
- **CF. Conceptual Foundations**
- **CV. Cartography and visualization**
- **DE. Design aspects**
- **DM. Data modeling**
- **DT. Data manipulation**
- **GC. Geocomputation**
- **GD. Geospatial data**
- **GS. GIS and Society**
- **OI. Organizational and institutional aspects**

Example Unit, Topics, and Objectives

Unit AM4 Basic analytical operations (*core unit*)

This small set of analytical operations is so commonly applied to a broad range of problems that their inclusion in software products is often used to determine if that product is a “true” GIS. Concepts on which these operations are based are addressed in Unit CF3 Domains of geographic information and Unit CF5 Relationships.

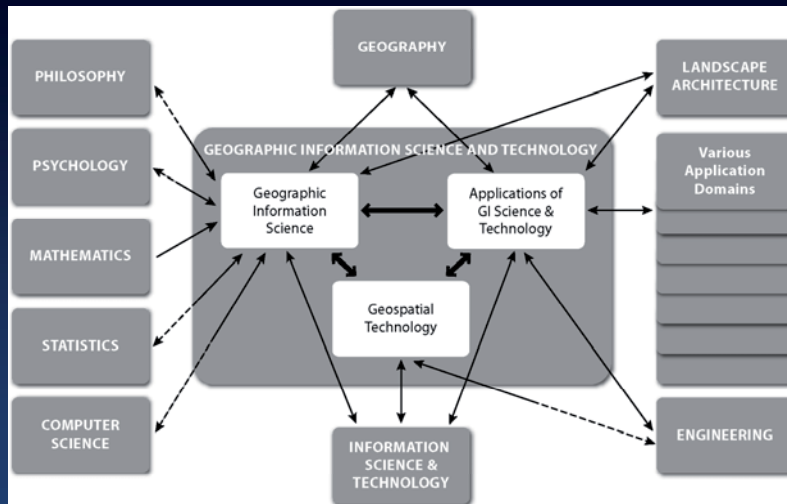
Topic AM4-3 Neighborhoods

- Discuss the role of Voronoi polygons as the dual graph of the Delaunay triangulation
- Explain how Voronoi polygons can be used to define neighborhoods around a set of points
- Outline methods that can be used to establish non-overlapping neighborhoods of similarity in raster datasets
- Create proximity polygons (Thiessen/Voronoi polygons) in point datasets
- Write algorithms to calculate neighborhood statistics (minimum, maximum, focal flow) using a moving window in raster datasets

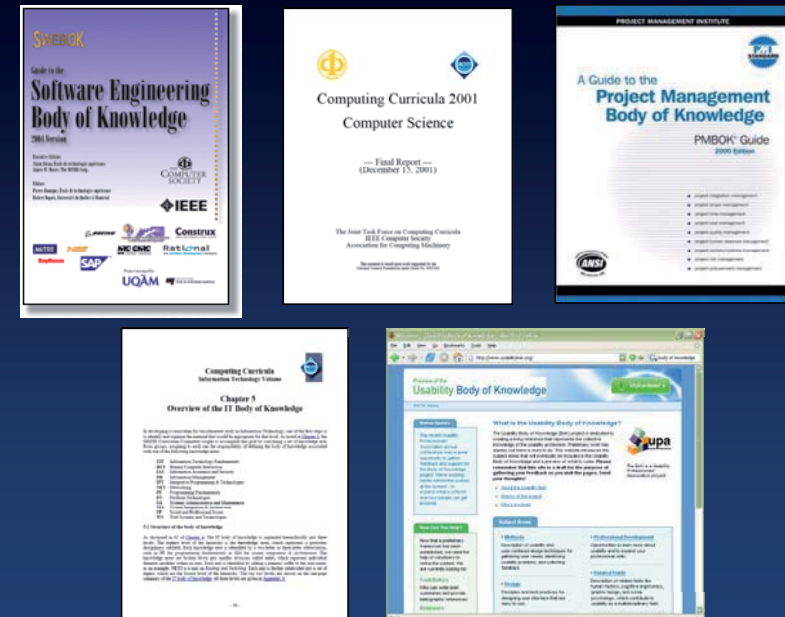
Topic AM4-4 Map algebra

- Describe how map algebra performs mathematical functions on raster grids
- Describe a real modeling situation in which map algebra would be used (e.g., site selection, climate classification, least-cost path)
- Explain the categories of map algebra operations (i.e., local, focal, zonal, and global functions)
- Explain why georegistration is a precondition to map algebra
- Perform a map algebra calculation using command line, form-based, and flow charting user interfaces

The GIS&T domain



Bodies of Knowledge in other domains



Second Edition of Body of Knowledge

- First edition needs expansion
- Some topics very lightly covered
- Some topics missing
 - Technology and applications
- Needs Global Input for 2nd Edition
 - Contact David DiBiase
- Need “Pathways” for different Disciplines and Applications

Case of Universidade Nova de Lisboa

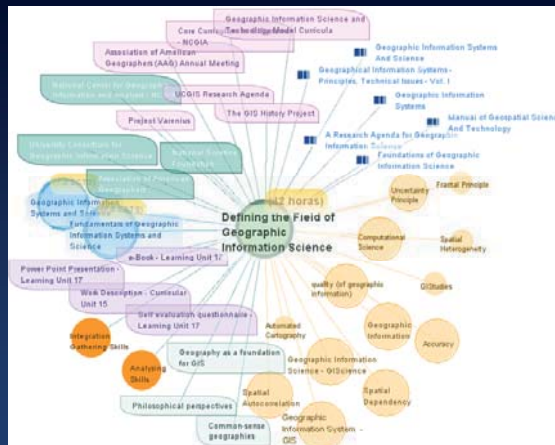
- All-out marketing study and multiple campaigns
- Search for new students
- Dissemination to key high schools
- Professional marketing, aimed at the real market (kids)
- Participation at job fairs in Portugal, other European, Brasil
- > Euro 25000 annually

Giving ontological meaning using a Semantic Network and a Visual Data Interaction Tool

Marco Painho

Director
Instituto Superior de
Estatística e Gestão de Informação
Universidade Nova de Lisboa
painho@isegi.unl.pt

EXPLORING GIS&T BoK USING
THE GISCIENCE CURRICULA
DEVELOPMENT MODEL



Learning Units	Concepts	UNL Institutions	Study Programs	Certification / Accreditation
	Curricular Units	Materials	Cognitive Skills	Profiles
	Bibliography	Institutions	Projects	BoK '06 - Units

http://193.136.119.12:8080/examples/MESTRADO_spider_en/webapp/

Universidade Nova de Lisboa

INSTITUTO SUPERIOR DE ESTATÍSTICA E GESTÃO DE INFORMAÇÃO



2004
2005

**Workshop:
Marketing of Geographic Information Institutes
Students acquisition**

CASE STUDY: ISEGI-UNL

Marco PAINHO, Sónia Casqueira, Miguel Peixoto

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www.isegi.unl.pt/labnt

**Institute for Statistics and Information Management
Universidade Nova de Lisboa**

8th AGILE Conference on GIScience
Estoril, May 24-25, 2005

2004
2005

1. Creating and professionalizing a marketing function to attract students (1)

ISEGI's other courses

- Handled together by ISEGI and ADISEGI
 - 12 courses from 1 to 5 days long
 - Including 2 in GI
 - Non degree granting
- ADISEGI is a private, non-profit organization composed of

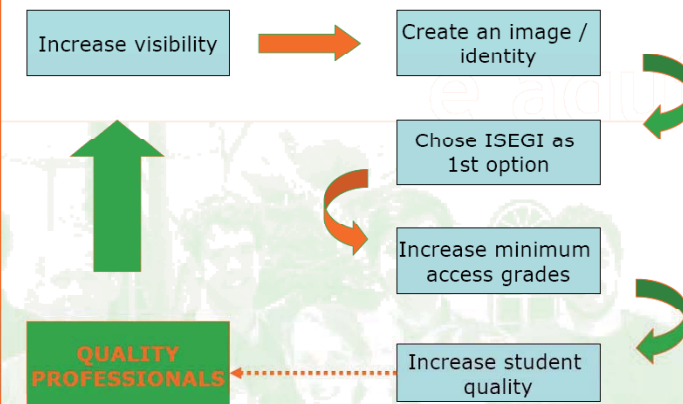


Marketing of Geographic Information Institutes - Students acquisition
Case study: ISEGI-UNL

2004
2005

2. Marketing for degree in Information Management (7)

OBJECTIVES



Marketing of Geographic Information Institutes - Students acquisition
Case study: ISEGI-UNL

2004
2005



Marketing of Geographic Information Institutes - Students acquisition
Case study: ISEGI-UNL

GISBrasil 2004 4th edition

2004
2005



Marketing of Geographic Information Institutes - Students acquisition
Case study: ISEGI-UNL

Other Initiatives

- USGIF (United State Geospatial Intelligence Foundation)
 - Need for more, better educated workforce GI Analysts
 - Accreditation of programs and recognition of student progress
 - Now online
 - <http://www.usgif.org>
- European Computer Drivers License for GIS
 - GIS, Cartography, Technology
 - Pilot announced in Italy

DACUM – Developing A Curriculum for a GIS Technician

DACUM Research Chart for: GIS Technician

Duties	Tasks			
A Create GIS Data* (3)	A-1 Define user(s) needs	A-2 Research existing data sources	A-3 Determine Data Structure e.g. database design, defining attributes, geometry, relating tables	A-4 Define Feature Relationships/ Behaviors
B Create Image Data	B-1 Scan images (E)	B-2 Georeference imagery	B-3 Rectify images	B-4 Perform Image Analysis e.g. classification
C Maintain GIS Data* (1)	C-1 Develop a data maintenance schedule and procedures	C-2 Edit GIS data e.g. add, delete, update (E)	C-3 QA/QC Data (E)	C-4 Refresh/ Replace Layers e.g. imagery, thematic layers
D Conduct Spatial/ Nonspatial Analysis (4)	D-1 Create Models e.g. process & scientific models, scripts, flow charts	D-2 Preprocess Data e.g. generalize, subset	D-3 Conduct Geoprocessing e.g. clip, buffering, overlay, run models, geocode data	D-4 Generate Statistics e.g. descriptive, spatial
E Generate GIS Products* (2) (hard copy, electronic)	E-1 Create maps (E)	E-2 Create Analysis Reports (E)	E-3 Create Charts (E)	E-4 Create Tables (E)
F Develop Software Applications	F-1 Define User Needs	F-2 Select Application Design e.g. platform, language	F-3 Develop Custom Applications	F-4 Customize Commercial Software
	F-5 Create Map Templates			

DACUM Research Chart: GIS Technician

General Knowledge: GIS Principles, Word Processing, Office Equipment, Computer Software, Math, English, Reading, Social Studies, Science, History, Art, Music, Physical Education, Health, Safety, First Aid, CPR, Fire, Life, and Safety, Driver's License, and other general education requirements.

Skills: Keyboarding, Research, Writing, Reading, Listening, Speaking, Thinking, Problem Solving, Decision Making, Teamwork, Leadership, Communication, and other soft skills.

Workplace Behaviors: Initiative, Responsibility, Reliability, Teamwork, Communication, and other professional attributes.

Task, Equipment, Supplies and Materials: Computer, GIS Software, Data, Maps, and other physical resources.

Future Trends and Careers: Information Systems Specialist, GIS Technician, and other emerging roles.

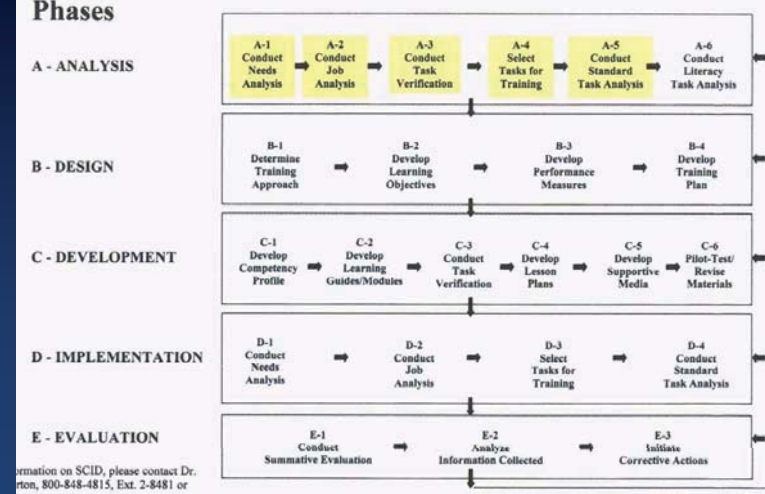
Contributors: A list of institutions and individuals who contributed to the development of the DACUM chart.

A-2: Job Analysis

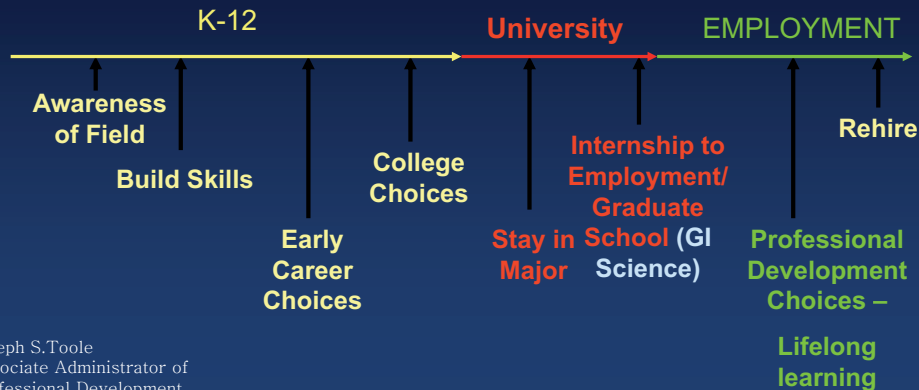
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SCID SYSTEMATIC CURRICULUM & INSTRUCTIONAL DEVELOPMENT Major Components



Average Age of Surveyors in USA is 57 – Building Programs for Lifelong Learning



Joseph S.Toole
Associate Administrator of
Professional Development
Federal Highway Administration
January 11, 2004

Marketing the Program and the Career

- Need to capture interest on young students
- What's in a name? Geomatics?
- Mentor or provide outreach to young students
- Provide information on careers with income and benefits
 - Geodata integration!
- Connect with Industry
 - Curriculum design
 - Internships
 - Capstone Projects
- Connect with Professional Organizations

Some Ideas and challenges

- Capture what has been done
- Use the best part of many processes
 - BoK, DACUM, new tools, new names
- Share what is learned – FIG
- Integration (data) is the key!

What we are doing

- ESRI business up 10% last year
- January 2009 numbers also up, over Jan 2008
- Surveying/Cadastre, up 38%
 - Partly Google effect
 - Also new tools, double precision, etc.
- Focus on Infrastructure
 - US Stimulus Bill
 - A concern in general
 - Surveying plays major role
- Education focus at the company
 - Part of the company ethos
- Emphasis on promoting Spatial Thinking
- Support innovative Ed initiatives around the world
 - Nepal, Vietnam, Iraq, across Africa,...
 - Virtual Ed team (Europe)
- Participation in BoK2 and other similar projects
- Open to new ideas...



REMINDER:

**Survey & Engineering GIS Summit
San Diego, July 11-14, 2009
www.esri.com/segsummit**

Thank you for your attention

**Michael Gould
mgould@esri.com**